#### FORM ADV PART 2A-FIRM BROCHURE

# GOOD HARBOR FINANCIAL, LLC

155 North Wacker Drive Suite 850 Chicago, Illinois 60606 Telephone: 312.224.8150

Facsimile: 312.276.4758

Website: www.goodharborfinancial.com

March 28, 2013

This Brochure provides information about the qualifications and business practices of Good Harbor Financial, LLC. If you have any questions about the contents of this Brochure, please contact us at 312.224.8150. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (the "SEC") or by any state securities authority.

Additional information about Good Harbor Financial, LLC is also available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

Good Harbor Financial, LLC is a registered investment adviser. Registration with the SEC or any state securities authority does not imply a certain level of skill or training.

# **Item 2. Material Changes**

This section of the Brochure addresses only those material changes that have been incorporated since our last annual update, March 31, 2012. In addition to the material changes described in this Brochure, Good Harbor Financial, LLC ("Good Harbor" or the "Firm) also updated the description of the Firm's advisory services and included additional detail on advisory fees paid to the Firm.

Good Harbor U.S. Tactical Offshore Fund Ltd., a Cayman Islands exempted company, and the Good Harbor U.S. Tactical Core Fund, L.P., a Delaware limited partnership, commenced operations on August 1, 2012. Good Harbor serves as the investment manager to the offshore fund and the general partner to the onshore fund.

In December 2012, Good Harbor began providing investment advisory services to the Good Harbor U.S. Tactical Core Fund, a registered investment company.

In March 2013, certain unaffiliated investors purchased minority interests in Cedar Capital, LLC, Good Harbor's parent company. Please see **Item 10** for more information.

# **Item 3. Table of Contents**

Item 4. Advisory Business	4
Item 5. Fees and Compensation	6
Item 6. Performance-Based Fees and Side-By-Side Management	7
Item 7. Types of Clients	8
Item 8. Methods of Analysis, Investment Strategies and Risk of Loss	8
Item 9. Disciplinary Information	11
Item 10. Other Financial Industry Activities and Affiliations	11
Item 11. Code of Ethics, Participation or Interest in Client Transactions and Personal Trading	12
Item 12. Brokerage Practices	13
Item 13. Review of Accounts	14
Item 14. Client Referrals and Other Compensation	14
Item 15. Custody	14
Item 16. Investment Discretion	15
Item 17. Voting Client Securities	15
Item 18. Financial Information	15

# Item 4. Advisory Business

#### **Description of Services**

Good Harbor Financial, LLC ("Good Harbor" or the "Firm") is a registered investment adviser based in Chicago, Illinois. The Firm is organized as a Delaware limited liability company and has been providing investment advisory services since 2003. Good Harbor is 100% owned by Cedar Capital, LLC.

Good Harbor uses a proprietary tactical asset allocation investment process and model to help guide investment decisions and attempt to manage portfolio risk. The Good Harbor investment strategies (Tactical Core<sup>SM</sup> U.S. (*levered and un-levered*), Tactical Core<sup>SM</sup> International (*levered and un-levered*) and Tactical Equity Income) are offered in the following manner:

- Separate Accounts
- Wrap Fee Programs
- Model Portfolio Provider
- Private Funds and Registered Investment Companies

In addition, on a limited basis, Good Harbor offers investment advisory services for individuals and institutions as described further below.

#### **Separate Accounts**

The Firm provides discretionary investment advisory services to separate account clients directly and through co-adviser and sub-adviser relationships. Separate account clients select one of the investment strategies listed above after consultation with Good Harbor or their primary adviser in the case of co-adviser or sub-adviser relationships. Clients are permitted to impose reasonable restrictions if such restrictions are not materially different from a strategy's investment objectives.

For co-adviser or sub-adviser relationships, the principal adviser will have discretionary trading authority over the client's account and Good Harbor will be responsible for supervising the management of the account.

#### **Wrap Fee Programs**

Good Harbor provides its investment strategies to accounts under wrap fee programs sponsored by other firms. The program sponsors recommend and assist clients in selecting an appropriate Good Harbor investment strategy, taking into account their financial situation and investment objectives. Good Harbor will allow reasonable investment restrictions if they do not differ materially from a strategy's investment objectives. Good Harbor's role is to manage the client's account according to the strategy selected. Good Harbor receives a portion of the wrap fee for providing these strategies. Clients who impose investment restrictions should be aware that the performance of their accounts may differ from that of the investment strategies.

#### Model Portfolio Provider (also known as Unified Managed Account Programs)

Good Harbor provides its tactical investment strategies via a model-based solution to other investment advisers. As the model portfolio provider, Good Harbor designs, monitors and updates the portfolio. The investment advisers then implement the model portfolio for their clients and adjust the model portfolio as recommended by Good Harbor. Good Harbor does not have any actual trading authority over the clients' assets.

#### **Private Funds and Registered Investment Companies**

Good Harbor is the investment manager of the Good Harbor U.S. Tactical Offshore Fund Ltd. (the "Offshore Fund"), a Cayman Islands exempted company, and the general partner of the Good Harbor U.S. Tactical Core Fund, L.P. (the "Onshore Fund") (together, the "Private Funds"), a Delaware limited partnership, which commenced operations on August 1, 2012. The Private Funds are structured as a mini-master whereby the Offshore Fund invests its entire portfolio in the Onshore Fund.

Good Harbor serves as the investment adviser to the Good Harbor U.S. Tactical Core Fund (the "Registered Fund"). The Registered Fund, which commenced operations on December 31, 2012, is classified as a non-diversified open-end investment company registered under the Investment Company Act of 1940, as amended (the "Investment Company Act"). Good Harbor manages the assets of the Registered Fund in accordance with Registered Fund's investment objectives, policies and restrictions as set forth its registration statement.

## **Types of Investments**

In each of our investment strategies, we generally recommend equities, exchange traded funds, mutual funds, U.S. Government securities and option contracts on securities.

#### **Total Portfolio Solutions**

Good Harbor also offers Total Portfolio Solutions which provides diversified, multi-asset class exposure in separately managed accounts based on client investment objectives as described in the investment advisory agreement. We monitor portfolio performance on an ongoing basis, and rebalance the portfolio as required by changes in market conditions. We may inform clients of additional investment opportunities, including investments in unaffiliated private funds. We request that clients inform us of any changes to their financial situation that may impact the suitability of the investment.

#### **Assets Under Management**

As of December 31, 2012, Good Harbor had \$4,032,579,000 in assets under advisement of which \$2,860,907,000 were managed on a discretionary basis and \$1,171,672,000 were managed on a non-discretionary basis. Assets under advisement include assets where Good Harbor has no trading authority such as for its model portfolio provider services.

# Item 5. Fees and Compensation

#### **Separate Accounts**

Advisory fees, as described in the investment advisory agreement, are negotiable, depending on individual client circumstances. Fees for portfolio management services are typically billed quarterly in advance based on the gross asset value of the portfolio as reflected in the electronic data transmitted to us by the custodian. These fees will be assessed pro rata in the event the investment advisory agreement is executed at any time other than the first day of a billing period. If an investment advisory agreement is terminated prior to a quarter-end, any unearned fees will be refunded to the client.

We will send an invoice for the payment of our advisory fee, or, when given written authority, we will deduct our fee directly from an account through the qualified custodian holding the funds and securities. The qualified custodian will deliver an account statement to the client at least quarterly. We encourage clients to review the statement(s) received from the qualified custodian. If you find any inaccurate information with the statement(s) you receive from the qualified custodian, please call our main office number located on the cover page of this Brochure.

Our basic fee schedule for separate account clients is detailed below:

Client's Aggregate Assets	Annual Fee
\$5 – \$25 million	1.0% of assets
\$25 - \$50 million	0.90% of assets
\$50 - \$75 million	0.80% of assets
\$75 - \$100 million	0.70% of assets
Amount over \$100 million	0.60% of assets

Total Portfolio Solutions clients are generally subject to the fee schedule above.

For dual contract and sub-adviser relationships, our basic fee schedule is set forth below:

Client's Aggregate Assets	Annual Fee
\$0 – \$10 million	1.0% of assets
\$10 - \$50 million	0.90% of assets
\$50 - \$100 million	0.80% of assets
\$100 - \$250 million	0.70% of assets
\$250 - \$500 million	0.60% of assets
Amount over \$500 million	0.50% of assets

#### **Wrap Fee Programs**

The sponsors of the wrap program have contracts with the client to perform investment manager and/or custodian services. Clients pay a single all-inclusive fee quarterly in advance to the wrap fee sponsor based on net assets under management. From the all-inclusive fee, the sponsor will

pay Good Harbor a management fee which generally follows the dual contract or sub-adviser fee schedule above.

#### **Model Portfolio Provider**

For our model portfolio provider services, we generally receive a management fee consistent with the dual contract and sub-adviser relationships described above.

#### **Private Funds**

Good Harbor receives an annual management fee of 2.00% from the Private Funds. The fees for the Private Funds may be lower based on the nature of the relationship. The fee is paid monthly in advance. Investors in the Private Funds will bear the fees and expenses charged to the funds. Those fees will vary, but typically include but are not limited to the following: brokerage commissions, certain expenses relating to cash management and certain fees related to the Private Funds' administration such as legal, accounting, audit, tax preparation, consulting and custodial fees and expenses. Please see the Private Funds' Confidential Private Placement Memorandum ("PPM") for more information on the fees and costs investors in the Private Funds will bear.

Please see **Item 12** of this brochure for a description of our brokerage practices.

# Item 6. Performance-Based Fees and Side-By-Side Management

#### **Performance-Based Fees**

Good Harbor does not charge fees based on performance or the net profits of the assets being managed.

#### **Side-By-Side Management**

Good Harbor simultaneously manages the portfolios of the Private Funds, Registered Funds and separately accounts, including wrap fee programs according to the same or similar investment strategy (i.e. side-by-side management). The simultaneous management of these different investment products creates certain conflicts of interest, as the fees for the management of certain types of products are higher than others. Nevertheless, when managing the assets of such accounts, Good Harbor has an affirmative duty to treat all such accounts fairly and equitably over time.

Although Good Harbor has a duty to treat all portfolios within an investment strategy fairly and equitably over time, such portfolios will not necessarily be managed the same at all times. Specifically, there is no requirement that Good Harbor use the same investment practices consistently across all portfolios. Good Harbor will not necessarily purchase or sell the same securities at the same time or in the same proportionate amounts for all eligible portfolios, and a client's performance will not necessarily be reflective of the performance of a separate account, including a wrap account, managed using a similar strategy, due to a variety of factors including differences in cash flows and the timing of trading. As a result, although Good Harbor manages

multiple portfolios with similar or identical investment objectives, or may manage accounts with different objectives that trade in the same securities, the portfolio decisions relating to these accounts, and the performance resulting from such decisions, may differ from portfolio to portfolio.

# **Item 7. Types of Clients**

We offer investment advisory services to individuals, institutions including corporate pension and profit-sharing plans, charitable institutions, private funds and registered investment companies.

In general, we require a minimum account size of \$5,000,000 for individuals and institutions. At our discretion, we may waive this minimum account size. When referred to the Firm by an intermediary, we may waive the minimum requirement. The typical account minimum when referred by an intermediary (investment adviser representative, registered representative or investment consultant) is \$100,000. The Firm may also combine account values for you and your children, joint accounts with your spouse, and other types of related accounts to meet the stated minimum. The Firm has the right to terminate your account if it falls below a minimum size which, in our sole opinion, is too small to effectively manage. Initial investments in the Private Funds generally require a minimum of \$1,000,000. Details of initial and add-on investments and are found in the Private Funds' PPMs.

Details of initial investment requirements for the Registered Fund can be found in the Registered Fund's prospectus.

For wrap accounts, Good Harbor does not generally determine the minimum account size. The account minimums are generally determined by the sponsor.

### Item 8. Methods of Analysis, Investment Strategies and Risk of Loss

#### **Methods of Analysis and Investment Strategies**

Good Harbor Tactical Core<sup>SM</sup> Strategies

#### U.S. Strategy

The primary objective of the Tactical Core U.S. Strategy is to outperform the S&P 500 Index by aligning capital with the U.S. equity market during sustained rallies and positioning defensively in weak equity market conditions. The Firm's philosophy is that disciplined, model-driven investment approaches generate enhanced risk-adjusted returns. Good Harbor's research establishes investment strategies with strong economic rationale. Through detailed analysis, Good Harbor quantifies and validates its strategies and seeks to identify stable and persistent economic and statistical relationships. The underlying premise of Tactical Core U.S. Strategy is that equity prices are driven by changes in investor equity risk premiums and that these premiums vary with time and the business cycle. Good Harbor believes that during periods of market stress and exuberance stock price variation is due almost exclusively to changing risk premiums rather than changing expected cash flows. By monitoring proxies for risk, Good Harbor seeks to identify times when equity exposure is more or less favorable and adjust the

portfolio allocation accordingly. This strategy is offered in both a levered and un-levered version.

#### <u>International Strategy</u>

The primary objective of the Tactical Core International Strategy is to outperform the MSCI ACWI Index Ex-US (All Country World Index excluding U.S.) by aligning capital with international developed and emerging market equity markets during sustained rallies and positioning defensively in weak equity market conditions. The underlying premise of the Tactical International strategy is that equity prices are driven by changes in investor equity risk premiums, and that these premiums vary with time and the business cycle. Good Harbor believes that during periods of market stress and exuberance, stock price variation is due almost exclusively to changing risk premiums rather than changing expected cash flows. By monitoring proxies for risk, Good Harbor seeks to identify times when equity exposure is more or less favorable and adjust the portfolio allocation accordingly. This strategy is offered in both a levered and un-levered version.

#### Tactical Equity Income Strategy

The Tactical Equity Income Strategy seeks to generate risk adjusted returns via a combination of fundamental valuation and options investment strategies. The investment universe consists primarily of firms engaged in businesses related to tangible assets sold into liquid markets. Examples include, but are not limited to, companies involved in the production of basic materials, Real Estate Investment Trusts and Master Limited Partnerships. Estimates for target names are achieved through discounted cash flow modeling. With a bias towards long positions, these estimates are compared to current market prices, identifying companies trading significantly above or below these levels. The Tactical Equity Income Strategy utilizes options and the ability to be partially invested in an attempt to limit downside risk during weaker market environments. While the Tactical Equity Income Strategy attempts to benefit from stock market exposure during sustained bull markets, it also has a flexible mandate allowing defensive moves during weaker equity environments which can result in a significant cash position.

#### Total Portfolio Solutions ("TPS")

TPS offers diversified, multi-asset class exposure designed to participate in upside markets while preserving capital in down trending markets. Model portfolio constituents include Good Harbor tactical strategies, equities, fixed income, precious metals, private funds and MLPs. Hedging strategies may be included to enhance returns. Each constituent is weighted in an attempt to achieve low volatility, capital preservation and long term performance

#### **Private Funds and Registered Funds**

The objectives of the Private Funds and the Registered Fund is to replicate the Tactical Core U.S. Strategy of outperforming the S&P 500 Index by aligning capital with the U.S. equity market during sustained rallies and positioning defensively in weak equity market conditions.

#### **Material Risks**

These strategies and investments involve risk of loss and clients must be prepared to bear the loss of their entire investment.

#### General Investment Risk – Recent Developments in Global Credit Markets

Recent declines in the market value of asset-backed securities, especially securities backed by subprime mortgages, have been concomitant with the occurrence of significant market events. Increasing credit and valuation problems in the subprime mortgage market have generated extreme volatility and illiquidity in the markets for securities directly or indirectly exposed to subprime mortgage loans. The duration and ultimate effect of current market conditions cannot be predicted, nor is it known whether or the degree to which such conditions may worsen. However, the continuation of current market conditions, uncertainty or further deterioration could result in further declines in the market value of financial instruments and, potentially, the failure or insolvency of significant financial institutions, including banks, brokerages and clearing organizations utilized by Good Harbor in its management.

Strategy Risk – The business of investing in securities is highly competitive and the identification of attractive investment opportunities is difficult and involves a high degree of uncertainty.

Fundamental Analysis - The success of its strategies depends in large part on Good Harbor's ability to accurately assess the fundamental value of securities. An accurate assessment of fundamental value depends on a complex analysis of a number of financial and legal factors. No assurance can be given that Good Harbor can assess the nature and magnitude of all material factors having a bearing on the value of securities.

Investment Techniques - In implementing its investment strategies, Good Harbor may utilize techniques such as borrowing to increase equity exposure and investing and trading in options, forward contracts, swaps and other derivative instruments. Although employing these techniques expands opportunities for gain, it also substantially increases the risks of volatility and loss.

Cyclical Analysis - Economic/business cycles may not be predictable and may have many fluctuations between long term expansions and contractions. The lengths of economic cycles may be difficult to predict with accuracy and therefore the risk of cyclical analysis is the difficulty in predicting economic trends and consequently the changing value of securities that would be affected by these changing trends.

Recommendations of Particular Types of Securities - Exchange traded funds ("ETFs") are professionally managed pooled vehicles that invest in stocks, bonds, short-term money market instruments, other mutual funds, other securities or any combination thereof. ETFs' managers trade fund investments in accordance with fund investment objectives. While ETFs generally provide diversification, risks can be significantly increased for funds concentrated in a particular sector of the market, or that primarily invest in small cap or speculative companies, use leverage (i.e., borrow money) to a significant degree, or concentrate in a particular type of security (i.e., equities) rather than balancing the fund with different types of securities. ETFs can be bought and sold throughout the day like stock and their price can fluctuate throughout the day. During times of extreme market volatility, ETF pricing may lag versus the actual underlying asset values. This lag usually resolves itself in a short period of time (usually less than one day), however, there is no guarantee this relationship will always occur.

Use of Leverage - Leverage may be used in investment and trading, generally through purchasing inherently leveraged instruments such as exchange-traded funds. The prices of leveraged instruments can be highly volatile, and investments in leveraged instruments may, under certain circumstances, result in losses that exceed the amounts invested.

#### Institutional Risk

Suspensions of Trading - Securities and futures exchanges typically can suspend or limit trading in any instrument traded on the exchange resulting in substantial losses.

#### Key Man Risk

Dependence on the investment manager and key personnel - The success of the strategies depends to a great extent on the investment skills of the investment manager and its principals. Performance could be adversely affected if, because of illness or other factors, their services were not available for any significant period of time.

The Registered Fund's Prospectus and Statement of Additional Information ("SAI") and each Private Fund's PPM contain additional information about such Fund, including a more detailed discussion of certain significant risks of investing in the Fund. Investors should read the Prospectus, SAI or PPM, as applicable, carefully before investing.

# **Item 9. Disciplinary Information**

Neither the Firm nor any of our employees has any reportable disciplinary information.

# Item 10. Other Financial Industry Activities and Affiliations

Good Harbor is wholly owned by Cedar Capital, LLC ("Cedar Capital"). Cedar Capital is principally owned by Neil Peplinski and Paul Ingersoll. Certain minority owners include other principals of Good Harbor and two private equity firms, FTV Capital Group and LLR Equity Partners. Neil Peplinski and Paul Ingersoll are the managing partners of Cedar Capital. Cedar Capital serves as a general partner to a limited partnership, Cedar Capital Special Opportunities Fund I L.P. (the "Special Ops Fund"). Currently, the Special Ops Fund's investors are family and friends of Good Harbor.

In their capacity as principals of Cedar Capital, which provides services to the Special Ops Fund, Mr. Peplinksi and Mr. Ingersoll may receive compensation. The compensation received by Mr. Peplinksi and Mr. Ingersoll and any fees received by Cedar Capital from the Special Ops Fund is separate and distinct from the advisory fees charged by the Firm for model strategies, portfolio management and sub-advisory services. Mr. Peplinski and Mr. Ingersoll spend approximately 10% of their professional time devoted to Cedar Capitals' activities.

Certain employees of Good Harbor are registered representatives with Northern Lights Distributors, LLC. As registered representative, the employees are authorized to sell the Registered Fund and may receive compensation in connection with such activity.

# Item 11. Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

#### **Description of Our Code of Ethics**

The Firm strives to comply with applicable laws and regulations governing our practices. Therefore, our Code of Ethics (the "Code") includes guidelines for professional standards of conduct for all our employees. Our goal is to protect the interests of our clients at all times and to demonstrate our commitment to our fiduciary duties of honesty, good faith, and fair dealing. All of our employees are expected to adhere strictly to these guidelines. The Code prohibits any "short swing" or market timing activities as it relates to the Registered Funds that we advise. The Code requires that employees and their family members disclose personal accounts, submit reports of personal account holdings and transactions on a periodic basis and disclose certain gifts and business entertainment. Employees are also required to report any violations of the Code. We maintain and enforce written policies and procedures reasonably designed to prevent the misuse or dissemination of material, non-public information by any of our employees.

The Good Harbor Code is available upon request. You may obtain a copy of our Code of Ethics by contacting Cami Kirschner, Chief Compliance Officer, at 312.216.8670.

#### **Personal Trading Practices**

The Firm or our employees may buy or sell the same securities that we recommend or securities in which clients are already invested. A conflict of interest may exist in such cases because an employee may have the ability to trade ahead and potentially receive more favorable prices. To eliminate this conflict of interest, our trade rotation policy ensures that neither the Firm nor our employees shall have priority over client accounts in the purchase or sale of securities. Under certain circumstances, exceptions to this trading policy may be made.

Our employees may follow the allocation recommendations issued by the Firm and may have money under management with the Firm.

#### **Other Conflicts of Interest**

Good Harbor is not required to devote full time or any material portion of time to any particular investment activity it is currently involved in, and may in the future become involved in other business ventures, including other investment strategies and funds whose investment objectives, strategies and policies are the same or similar. These other ventures will compete for the Firm's time and attention and might create additional conflicts of interest, as described below.

Good Harbor invests, trades and may continue to invest and trade in securities and other financial instruments for the accounts of clients and funds, even if such securities and other financial instruments are the same as or similar, and even if such trades compete with, occur ahead of or are opposite each other; however, we will not knowingly trade for the accounts of clients or funds in a manner that is detrimental to our clients and funds, nor will we seek to profit from knowledge that a client or a fund intends to engage in particular transactions.

Good Harbor may have an incentive to favor one or more of its clients with regard to the allocation of investment opportunities. We will act in a fair and reasonable manner in allocating suitable investment opportunities among our clients and funds; however, no assurance can be given that (i) a client or fund participates in all investment opportunities in which other clients or funds participate, (ii) particular investment opportunities allocated to clients or funds will not outperform investment opportunities allocated to other clients or funds, or (iii) equality of treatment between clients and funds will otherwise be assured.

Good Harbor serves as the general partner/investment adviser to the Private Funds and the investment adviser to the Registered Fund both of which clients are solicited to invest.

# **Item 12. Brokerage Practices**

We maintain relationships with several broker-dealers. While clients are free to choose any broker-dealer or other service provider, we recommend that they establish an account with a brokerage firm with which we have an existing relationship. Such relationships may include benefits provided to the Firm, including but not limited to, administrative services that help the Firm manage client account(s). We believe that recommended broker-dealers provide quality execution services for our clients at competitive prices. Price is not the sole factor we consider in evaluating best execution. We also consider the quality of the brokerage services provided by recommended broker-dealers, including the firm's reputation, execution capabilities, commission rates, and responsiveness to our clients and the Firm.

#### **Brokerage for Client Referrals**

We do not receive client referrals from broker-dealers in exchange for cash or other compensation, such as brokerage services or research.

#### **Trade Aggregation/Allocation**

We may combine multiple orders for shares of the same securities purchased for advisory accounts we manage. We will then distribute a portion of the shares to participating accounts in a fair and equitable manner. We do this to ensure to the extent possible that our clients receive optimal execution and consistent results across our client base. The distribution of the shares purchased is typically proportionate to the size of the account, and is not based on account performance or the amount or structure of management fees. Subject to our discretion regarding factual and market conditions, when we combine orders, each participating account pays an average price per share for all transactions and pays a proportionate share of all transaction costs. Accounts owned by the Firm or persons associated with the Firm may participate with your accounts in aggregated orders; however, they will not be given preferential treatment.

#### **Trade Errors**

Our policies and procedures define different type of trade errors. Trade errors must be reported immediately to the CCO, documented and resolved on a case-by-case basis. Clients, the Private Funds and the Registered Fund are reimbursed for any loss due to a trade error.

#### Item 13. Review of Accounts

Most client accounts and the funds we advise are managed according to one of our model strategies and rebalanced on a regular basis. We monitor a limited number of discretionary client accounts on an ongoing basis and conduct annual reviews for these discretionary client accounts for the purpose of evaluating, reporting, and implementing the investment objectives of clients.

Wrap program clients should consult their program's disclosure statement for the types of reports they will receive from the program sponsor.

The holdings of the Private Fund and the Registered Fund are reviewed on an ongoing basis.

# **Item 14. Client Referrals and Other Compensation**

The Firm does not receive any compensation from any third party in connection with providing investment advice.

Third-party solicitors, e.g., unaffiliated broker/dealers and investment advisers, who are directly responsible for bringing a client to the Firm, may receive compensation from us for client referrals. Under these arrangements, the client will not pay higher fees than our normal/typical advisory fees.

Such arrangements will comply with the requirements set forth under the Investment Advisers Act of 1940 and/or the applicable state Securities Act, including a written agreement between the Firm and the solicitor. Third-party solicitors must provide a copy of our Brochure and a separate solicitor's disclosure statement regarding the relationship between the solicitor and the Firm to the prospective client at the time of the solicitation or referral. The prospective client will be requested to acknowledge this arrangement prior to acceptance of the account for advisory services.

# Item 15. Custody

We may directly debit client account(s) for the payment of our advisory fees. We do not have physical custody of any client funds and/or securities. Funds and securities will be held with a bank, broker-dealer, or other independent, qualified custodian. Clients receive account statements from the independent, qualified custodian(s) holding their funds and securities monthly. The account statements from custodian(s) will indicate the amount of our advisory fees deducted from the account(s) each billing period. Clients should carefully review account statements for accuracy.

The Private Funds are audited on an annual basis in accordance with generally accepted accounting principles and the financial statements are distributed to each investor within 120 days after their fiscal year-end or as otherwise permitted under Rule 206(4)-2 under the Investment Advisers Act of 1940.

If you have a question regarding your account statement or if you did not receive a statement from your custodian, please contact Good Harbor Client Service at 312.224.8150.

#### **Item 16. Investment Discretion**

Before we can buy or sell securities, a client must first sign a discretionary investment advisory agreement and/or a power of attorney.

Clients may grant the Firm discretion over the selection and amount of securities to be purchased or sold without obtaining consent or approval prior to each transaction. Certain clients may impose investment restrictions. Please refer to **Item 4. Advisory Business** in this Brochure for more information on our discretionary management services.

We provide our strategies on a non-discretionary basis to financial advisors when they deem them appropriate for their clients.

# **Item 17. Voting Client Securities**

#### **Proxy Voting**

Upon request, we will vote proxies on behalf of advisory accounts or offer advice regarding corporate actions and the exercise of proxy voting rights. Good Harbor has been delegated the authority to vote proxies for the Registered Fund and the Private Funds.

We have adopted proxy voting policies and procedures (the "Proxy Voting Policies") to make every effort to ensure that we vote proxies in the best interest of clients and the value of the investment. The Proxy Voting Policies address how we will vote proxies with regard to specific matters, such as voting rights, mergers or acquisitions, the election of board members and other issues. The Proxy Voting Policies also direct Good Harbor to consider certain factors with regard to specific proxy proposals to assist the Firm in voting securities properly. Under the Proxy Voting Policies, we are also permitted to delegate the responsibility to a non-affiliated third party vendor to review proxy proposals and make voting recommendations on our behalf. We may also vote a proxy contrary to the Proxy Voting Policies if we determine that such action would be in our clients' best interest.

In most cases, clients receive proxy materials directly from the account custodian. However, in the event we receive any written or electronic proxy materials, we forward them directly by mail, unless the client has consented to electronic delivery, in which case, we forward any electronic solicitation to vote proxies.

#### **Item 18. Financial Information**

There is no information applicable to this item.